KIRBY NIELSEN

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Updated: January 8, 2024

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EMPLOYMENT California Institute of Technology

Division of the Humanities and Social Sciences

William H. Hurt Scholar October 2021— Assistant Professor of Economics July 2020—

Stanford University

Department of Economics

Postdoctoral Fellow October 2018–July 2020

EDUCATION Ph.D. in Economics, The Ohio State University December 2018

Chair: Paul J. Healy; Co-Chair: John H. Kagel

M.A. in Economics, The Ohio State University

B.A. in Economics, Rice University

June 2014

June 2013

Magna Cum Laude, Phi Beta Kappa Minor in Ecology & Evolutionary Biology

FIELDS Experimental Economics, Behavioral Economics, Decision Theory, Microeconomic

Theory

Refereed "The Gender Gap in Confidence: Expected But Not Accounted For" with

ARTICLES Christine L. Exley, American Economic Review, Forthcoming (Published &

FORTHCOMING) "Distinguishing Common Ratio Preferences from Common Ratio Effects Using Paired Valuation Tasks" with Christina McGranaghan, Ted O'Donoghue, Jason Somerville, and Charles D. Sprenger, American Economic Review, Forthcoming

Marina Agranov, Paul J. Healy, and Kirby Nielsen (2023): "Stable Randomisation," *The Economic Journal*, 133, 2553—2579.

Kirby Nielsen and John Rehbeck (2022): "When Choices Are Mistakes," *American Economic Review*, 112(7), 2237–68.

2023 Exeter Prize for the best paper published in Experimental Economics, Behavioural Economics, and Decision Theory

Kirby Nielsen (2020): "Preferences for the Resolution of Uncertainty and the Timing of Information," *Journal of Economic Theory*, 189.

Puja Bhattacharya, Kirby Nielsen, and Arjun Sengupta (2022): "Timing of Communication," *The Economic Journal*, 130(630), 1623–49.0

Kirby Nielsen, Puja Bhattacharya, John H. Kagel, and Arjun Sengupta (2019): "Teams Promise But Do Not Deliver," *Games and Economic Behavior*, 117, 420–432.

Kirby Nielsen (2019): "Dynamic Risk Preferences Under Realized and Paper Outcomes," *Journal of Economic Behavior & Organization*, 116, 68–78.

WORKING PAPERS

"A Systematic Test of the Independence Axiom Near Certainty" with Ritesh Jain

Revision Requested at Experimental Economics

"Procedural Decision-Making in the Face of Complexity" with Gonzalo Arrieta

"Revealed Incomplete Preferences" with Luca Rigotti

"Systematic Comparison of Risky Choices in Humans and Monkeys" with Leo Chi U Seak, Simone Ferrari-Toniolo, Ritesh Jain, and Wolfram Schultz

External	Exeter Prize for the best paper published in Experimental Economic	cs, 2023
Grants &	Behavioural Economics, and Decision Theory	
Awards	National Science Foundation, Collaborative Research with	2021 - 2024
	John Rehbeck (\$247,797)	
	IFREE Small Grant, with Paul J. Healy and John Rehbeck (\$9,600)	2020
	Russell Sage Foundation Small Grant in Behavioral Economics,	2020
	with Ian Chadd and Siri Isaksson (\$8,500)	
	AER: Insights Excellence in Refereeing Award	2019
	AEJ: Microeconomics Excellence in Refereeing Award	2020
Internal	The Linde Institute Research Grant, with Marina Agranov (\$15,000) 2021
Grants &	JMCB Grant for Graduate Student Research (\$2,000)	2018
Awards	OSU Decision Science Collaborative Top-Rated Abstract (\$500)	2018
	OSU Decision Science Collaborative Research Grant (\$2,813)	2017
	L. Edwin Smart Graduate Associate Teaching Award, OSU	2017
	6th Lindau Nobel Laureate Meeting on Economic Sciences	2017
	JMCB Grant for Graduate Student Research (\$1,050)	2016
	OSU Decision Science Collaborative Research Grant (\$3,000)	2016
	Departmental Citation for Excellence in Teaching, OSU	2016
	OSU Decision Science Collaborative Research Grant (\$3,000)	2015
	University Fellowship, The Ohio State University	2013 – 2014
	Century Scholars Program, Rice University	2009 – 2011
	Trustee Distinguished Scholarship, Rice University	2009-2013

INVITED TALKS/ 2024 (scheduled): Judgement and Decision-Making Preconference at the Society Presentations for Personality and Social Psychology Conference, Harvard University, University of Chicago Booth School of Business, University of Maryland, HKUST, Renmin University

> 2023: University of Birmingham, International Symposium on Experimental Economics, Penn State, University of Chicago Booth School of Business, UC Santa Cruz, International Institute for Public Finance Annual Congress (invited panelist), The Ohio State University, Exeter Prize Award Presentation, University of Groningen, Cornell University, UC Riverside, UC Berkeley,

2022: Stanford University, Washington University in St. Louis, University of Zürich, Central European University, MiddExLab Virtual Seminar, University of California San Diego, Behavioral Incentives Mini-Conference, Coller Conference on Behavioral Economics, George Mason University, University of Queensland, Monash University, University of Sydney, University of New South Wales, University of Pennsylvania Wharton School, University of Maryland, Federal Trade Commission

2021: Indiana University, Princeton, Florida State University, Brown University, University of Oxford, Queen's University, University of Arizona, Texas A&M University, Virginia Tech, Monash University, Harvard University, UT Dallas, New York University, Columbia University, University of Toronto

2020: Cornell, University of Pittsburgh, University of Chicago and Berkeley Behavioral Economics Workshop, Georgetown, University of Connecticut, Caltech, Helsinki Graduate School of Economics, Simon Fraser University, University of Michigan, University of Pennsylvania, University of Essex, UC Santa Barbara, University of Southern California

2019: Caltech, Graduate Behavioral Economics Class at Wharton, UC Berkeley, UC Davis, University of Arkansas, Harvard Business School

2018: UCSD Rady School of Management, Graduate Experimental Economics Class at New York University, Stanford University

Submitted Conference 2024: ASSA Annual Meeting

Presentations

2023: Spring Behavioral and Experimental Economics Research Conference; International Institute for Public Finance Annual Congress; Economic Science Association North American Meeting

2022: Behavioral Economics Annual Meeting: Stanford-Ohio Behavioral & Experimental Economics Research Conference; Economic Science Association North American Meeting; Risk, Uncertainty, and Decision

2021: Economic Science Association North American Meeting, Southern Economic Association Annual Meeting

2020: Economic Science Association Junior Faculty Webinar; Workshop in Experiments, Revealed Preferences, and Decisions; Symposium on the Analysis of Revealed Preference; Australia New Zealand Workshop in Experimental Economics; Southern Economic Association Annual Meeting

2019: Midwest Economic Association Annual Meeting; Society for the Advancement of Economic Theory; Stony Brook International Conference on Game Theory; Early Career Behavioral Economics Conference; Economic Science Association North American Meeting; Southern Economic Association Annual Meeting

2018: Spring School in Behavioral Economics; Midwest Economic Association Annual Meeting; Sixth Annual Bounded Rationality in Choice Conference; Foundations of Utility and Risk; Economic Science Association World Meeting; Stanford Institute for Theoretical Economics; Southern Economic Association Annual Meeting

2017: Midwest Economic Association Annual Meeting; Decision Science Collaborative Spring Research Forum; Economic Science Association World Meeting; Summer School of Econometric Society; 6th Lindau Nobel Laureate Meeting on Economic Sciences; Economic Science Association North American Meeting

2016: Economic Science Association North American Meeting

PhD Students	Gonzalo R. Arrieta (Stanford PhD)	2024
(Committee	Marissa Lepper (U. Pittsburgh PhD, first job Texas A&M Ag Econ)	2023
Member)		

Conference	Co-Organizer, LAX: Los Angeles Experimental Conference	2023, 2024
ORGANIZATION	Co-Organizer, Stanford SITE Conference on Experimental Econ.	2019, 22, 23

Refereeing

American Economic Journal: Microeconomics; American Economic Review;
American Economic Review: Insights; Econometrica; Economic Theory; European
Economic Review; Experimental Economics; Games; Games and Economic Behavior;
Journal of Economic Behavior and Organization; Journal of Economic Theory;
Journal of Law, Economics and Organization; Journal of the European Economic
Association; Journal of Political Economy; Journal of Political Economy: Microeconomics;
Management Science; National Science Foundation; Proceedings of the National
Academy of Sciences; Quantitative Economics; Quarterly Journal of Economics;
Review of Economic Studies; Review of Economics and Statistics; Social Sciences
and Humanities Research Council of Canada

TEACHING EXPERIENCE	Division of the Humanities and Social Sciences, Caltech: Ec 109 Frontiers in Behavioral Economics (undergraduate) SS 212 Experimental Economics (graduate) SS 282 Graduate Proseminar in Social Science (graduate)	2021–2024 2021–2024 2022–2023
	Department of Economics, The Ohio State University: ECON 4700 Government and Business (undergraduate)	2016 & 2017
WORKSHOP PARTICIPATION	CSWEP CeMENT Workshop Spring School in Behavioral Economics, Rady School of Manageme 6th Lindau Nobel Laureate Meeting on Economic Sciences Summer School of The Econometric Society BIG Ideas Doctoral Workshop, Harvard Business School	2021 2018 2017 2017 2017