# **JEAN E. ENSMINGER**

# **California Institute of Technology**

HSS 228-77 Pasadena, CA 91125 Phone: (626) 395-4541 jensming@hss.caltech.edu

# **EDUCATION**

| 1984 | Ph.D.  | Anthropology    | Northwestern University             |                                    |
|------|--------|-----------------|-------------------------------------|------------------------------------|
|      | Title: | "Political Econ | omy Among the Pastoral Galole Orma: | The Effects of Market Integration" |
| 1976 | M.A.   | Anthropology    | Northwestern University             | _                                  |
| 1974 | B.A.   | Anthropology    | Cornell University                  |                                    |

# **ACADEMIC POSITIONS**

| 2007-present | Edie and Lew Wasserman Professor of Social Science    | California Institute of Technology |
|--------------|---|------------------------------------|
| 2002-2006    | Division Chair for the Humanities and Social Sciences | California Institute of Technology |
| 2000-2007    | Professor of Anthropology                             | California Institute of Technology |
| 2000         | Tileston Professor of Political Economy               | Washington Univ. in St. Louis      |
| 1999-2000    | Professor of Anthropology                             | Washington Univ. in St. Louis      |
| 1992-1999    | Associate Professor of Anthropology                   | Washington Univ. in St. Louis      |
| 1988-2000    | Fellow, Center in Political Economy                   | Washington Univ. in St. Louis      |
| 1985-1992    | Assistant Professor of Anthropology                   | Washington Univ. in St. Louis      |
| 1984-1985    | Assistant Professor of Anthropology                   | Franklin and Marshall College      |
| 1983-1984    | Instructor in Anthropology                            | Franklin and Marshall College      |

# **AWARDS AND FELLOWSHIPS**

| 2017      | HSS Brass Division Award for Teaching and Mentoring            |
|-----------|--|
| 2011-2012 | John Simon Guggenheim Fellow                                   |
| 2006-2007 | Visiting Scholar, Russell Sage Foundation                      |
| 2000      | Outstanding Faculty Mentor Award (Special Recognition)         |
| 1992      | Burlington Northern Teaching Award                             |
| 1992      | Emerson Electric Excellence in Teaching Award                  |
| 1989      | CSAS (Council of Students of Arts and Sciences) Teaching Award |

# **PROFESSIONAL ACTIVITIES**

| 2016-present | Advisory Board ICRNETWORK: Interdisciplinary Corruption Research Network          |
|--------------|---|
| 2016-2020    | Editorial Board: Behavoural Public Policy   |
| 2013-2018    | Editorial Board: World Development  |
| 2010-2011    | NSF IGERT External Advisory Board, Cornell program on Food Systems and Poverty    |
| 2009         | NSF Committee of Visitors to evaluate the BCS Division                            |
| 2008         | NSF Roundtable on Sustainable Development Initiative                              |
| 2008-2009    | AAAS Program Committee  |
| 2007         | NSF HSD (Type II) Panel   |
| 2005-2017    | Board of Advisors: NSF supported Short Courses on Research Methods (SCRM)         |
| 2002-present | Editorial Board: Journal of African Development                                   |
| 2001-2004    | Board of Directors: ISNIE (International Society for New Institutional Economics) |
| 2000-2005    | Russell Sage Foundation Advisory Committee for the Research Initiative on Trust   |
| 1999-2000    | Executive Committee, Center for New Institutional Social Science, Washington U.   |
| 1999         | NSF Site Visit Team: CIPEC, Indiana University                                    |
| 1999-2005    | Permanent Member: MacArthur Foundation, "Preferences Research Group"              |

# PROFESSIONAL ACTIVITIES (CONTINUED)

| 1998         | Program Chair: Annual Conference of the Society for Economic Anthropology |
|--------------|---|
| 1998         | Program Committee: International Society for New Institutional Economics  |
| 1996-1997    | President, Society for Economic Anthropology                              |
| 1995-present | Editorial Board, Rationality and Society                                  |
| 1994-1997    | NSF Study Panel for Socio-Cultural Anthropology: Senior Proposals         |
| 1994-1997    | Board of Directors, Beijer Institute of Ecological Economics, Royal       |
|              | Swedish Academy of Sciences   |
| 1989-1992    | Board of Directors, Society for Economic Anthropology                     |
| 1988-2000    | Fellow, Center for Political Economy, Washington University               |

# **GRANT SUPPORT (EXCLUDING UNIVERSITY FACULTY RESEARCH GRANTS)**

| 2018-19  | National Science Foundation (PI): Fiscal Decentralization, Development and Governance  | \$89,037  |
|----------|--|-----------|
| 2002-07  | National Science Foundation BCS-0136761 (Co-PI): The Roots of Human Sociality: An Ethno-Experimental Exploration of the  | \$476,050 |
| 2001-07  | Foundations of Economic Norms in 16 Small-Scale Societies  National Science Foundation SES-0094800 (Co-PI):  Game Theory and Social Interactions: A Virtual Collaboratory for Teaching | \$506,653 |
| 2000-200 | and Research  3 Russell Sage Foundation (PI): Examining Trust, Cooperation, and Fairness: A Cross-cultural Study Using Experimental Economics  | \$119,238 |
| 1998     | MacArthur Foundation: Cross-cultural Experimental Economics  | \$8680    |
| 1996     | Rockefeller Foundation: To supervise Kenyan graduate student in the field  | \$4084    |
| 1994     | Rockefeller Foundation: To supervise Kenyan graduate student in the field  | \$3900    |
| 1996     | Kemper Faculty Grant   | \$5,000   |
| 1994     | Beijer Institute, Royal Swedish Academy of Sciences (PI)   | \$4,000   |
|          | "The Evolution of Social Norms with Reference to Changes in  |           |
|          | Common Property in Africa"   |           |
| 1994     | Rockefeller Foundation: To supervise Kenyan graduate student in the field  | \$3,900   |
| 1992-199 | 3 Department of Education Curriculum development   | \$117,383 |
| 1986-198 | 9 The National Institutes of Health R01-HD21327 (Co-PI)  | \$124,086 |
|          | "Rural Household Behavior and Policy Effects on Health,  |           |
|          | Mortality and Productivity in Five Developing Countries"   |           |
| 1985-198 | 8 <u>The Rockefeller Foundation</u> (PI) "The Political Economy of Changing Gender Roles among Orma Pastoralists"  | \$26,608  |
| 1979-198 | 1 National Science Foundation (BSN-7904273) Dissertation Award   | \$7,790   |
|          | 0 Ford Foundation (Dissertation Research)  | \$15,341  |
|          | 9 Fulbright-Hays (Dissertation Research)   | \$8,691   |
|          |  |           |

#### FIELD EXPERIENCE

# Kenya

2019: June-August

2018: July-August; October-November

2016: December

2012: March

2011: March; October 2010: June; September

2009: January; April; June-July; October

2008: July; October-November

2007: July

2006: March; July-August 2005: March; July-August

2004: July-August

2003: August-September

1996: July-August 1994: June-July

1987: April-December

1978 to 1981: July 1978-February 1981

1977: July-August

1974 to 1975: June 1974-April 1975 1972 to 1973: June 1972-April 1973

# <u>Indonesia</u>

March 2015 June 2014

# U.S. (Rural and Urban Economic Experiments)

May 2002 July 2001

#### **PUBLICATIONS**

## **BOOKS**

Ensminger, Jean and Joseph Henrich, eds.

2014 Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective. New York: The Russell Sage Foundation Press.

Ensminger, Jean, ed.

2002 *Theory in Economic Anthropology*. Lanham, MD: AltaMira Press.

Ensminger, Jean

1992 *Making a Market: The Institutional Transformation of an African Society*. New York: Cambridge University Press.

Barnes, Carolyn, Jean Ensminger, Philip O'Keefe, eds.

1985 *Wood, Energy and Households: Perspectives on Rural Kenya*. Stockholm: The Beijer Institute and the Scandinavian Institute of African Studies.

Leakey, L.S.B.

1977 **The Southern Kikuyu Before 1903 (Volumes I-III).** G. Beecher and J. Ensminger, eds. London: Academic Press.

### JOURNAL ARTICLES AND BOOK CHAPTERS

Ensminger, Jean

2017 Corruption in Community Driven Development: A Kenyan Case Study with Insights from Indonesia. *U-4 Anti-corruption Resource Centre*.

Ensminger, Jean and Joseph Henrich

2014 Introduction, Project History, and Guide to the Volume (Chapter 1). In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Jean Ensminger and Joseph Henrich, eds. Pp. 3-18. New York: The Russell Sage Foundation Press.

Henrich, Joseph and Jean Ensminger

2014 Theoretical Foundations: The Coevolution of Social Norms, Intrinsic Motivation, Markets, and the Institutions of Complex Societies (Chapter 2). In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Jean Ensminger and Joseph Henrich, eds. Pp. 19-44. New York: The Russell Sage Foundation Press.

Ensminger, Jean, Abigail Barr, and Joseph Henrich

2014 Cross-Cultural Experimental Methods, Sites, and Variables (Chapter 3). In Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective. Jean Ensminger and Joseph Henrich, eds. Pp. 45-87. New York: The Russell Sage Foundation Press.

Henrich, Joseph, Jean Ensminger, Abigail Barr, and Richard McElreath

2014 Major Empirical Results: Markets, Religion, Community Size and the Evolution of Fairness and Punishment (Chapter 4). In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Jean Ensminger and Joseph Henrich, eds. Pp. 89-148. New York: The Russell Sage Foundation Press.

# JOURNAL ARTICLES AND BOOK CHAPTERS (CONTINUED)

Lesorogol, Carolyn and Jean Ensminger

2014 Double-Blind Dictator Games in Africa and the United States: Differential Experimenter Effects (Chapter 5). In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Jean Ensminger and Joseph Henrich, eds. Pp.149-157. New York: The Russell Sage Foundation Press.

Ensminger, Jean and Kathleen Cook

2014 Pro-Sociality in Rural America: Evidence from Dictator, Ultimatum, Public Goods, and Trust Games (Chapter 18). In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Jean Ensminger and Joseph Henrich, eds. Pp. 445-463. New York: The Russell Sage Foundation Press.

Henrich, Joseph, Robert Boyd, Richard McElreath, Michael Gurven, Peter J. Richerson, Jean Ensminger, Michael Alvard, Abigail Barr, Clark Barrett, Alexander Bolyantz, Colin F. Camerer, Juan-Camilo Cardenas, Ernst Fehr, Herbert M. Gintis, Francisco Gil-White, Edwins Laban Gwako, Natalie Henrich, Kim Hill, Carolyn Lesorogol, John Q. Patton, Frank W. Marlowe, David P. Tracer, and John Ziker

2012 Culture Does Account for Variation in Game Behavior. *Proceedings of the National Academy of Sciences of the United States of America*. 109(2): E32-33.

Henrich, Joseph, Jean Ensminger, Richard McElreath, Abigail Barr, Clark Barrett, Alexander Bolyanatz, Juan Camilo Cardenas, Michael Gurven, Edwins Gwako, Natalie Henrich, Carolyn Lesorogol, Frank Marlowe, David Tracer, and John Ziker

2010 Markets, Religion, Community Size and the Evolution of Fairness and Punishment. **Science**. March 327: 1480-1484.

Barr, Abigail, Jean Ensminger, and Jeffrey C. Johnson

2010 Social Networks and Trust: Results from Cross-Cultural Economic Experiments. In: Who Can We Trust: How Groups, Networks, and Institutions make Trust Possible.

Karen S. Cook, Margaret Levi, and Russell Hardin, eds. Pp. 65-90. New York: Russell Sage Foundation Press.

Marlowe, F.W., J.C. Berbesque, A. Barr, A., C. Barrett, A. Bolyanatz, J. C. Cardenas, J. Ensminger, M. Gurven, E. Gwako, J. Henrich, N. Henrich, C. Lesorogol, R. McElreath, D. Tracer 2008 More 'altruistic' punishment in larger societies. *Proceedings of the Royal Society of Biology.* 274: 587-590.

Henrich, Joseph, Richard McElreath, Abigail Barr, Jean Ensminger, Clark Barrett, Alexander Bolyanatz, Juan Camilo Cardenas, Michael Gurven, Edwins Gwako, Natalie Henrich, Carolyn Lesorogol, Frank Marlowe, David Tracer, and John Ziker

2006 Costly Punishment Across Human Societies. Science. June 312(23): 1767-1770.

Henrich, Joseph, Robert Boyd, Samuel Bowles, Colin Camerer, Ernst Fehr, Herbert Gintis, Richard McElreath, Michael Alvard, Abigail Barr, Jean Ensminger, Natalie Smith Henrich, Kim Hill, Francisco Gil-White, Michael Gurven, Frank Marlowe, John Q. Patton, and David Tracer 'Economic Man' in Cross-cultural Perspective: Behavioral Experiments in 15 Small-scale Societies. *The Behavioral and Brain Sciences* Dec 28(6):795-815; discussion 815-855.

Eckel, Catherine, Melayne Morgan McInnes, Sara Solnick, Jean Ensminger, Roland Fryer, Ronald Heiner, Gavin Samms, Katri Sieberg, and Rick Wilson

2005 Bobbing for Widgets: Compensating Wage Differentials. **The Journal of Economic Education** 36(2): 129-138.

# JOURNAL ARTICLES AND BOOK CHAPTERS (CONTINUED)

# Ensminger, Jean

2004 Market Integration and Fairness: Evidence from Ultimatum, Dictator, and Public Goods Experiments in East Africa. Chapter 12 in: *Foundations of Human Sociality: Economic Experiments and Ethnographic Evidence from Fifteen Small-Scale Societies*, Henrich, Joseph, Robert Boyd, Samuel Bowles, Colin Camerer, Ernst Fehr, and Herbert Gintis, editors. Pp. 356-381. London: Oxford University press.

# Ensminger, Jean

2002 Experimental Economics in the Bush. *Engineering and Science LXV*: 2: 6-16.

# Ensminger, Jean

2002 Experimental Economics: A Powerful New Tool for Theory Testing in Anthropology. Chapter 3 in: *Theory in Economic Anthropology*. Jean Ensminger, ed. Pp. 59-78. Lanham, MD: AltaMira Press.

# Ensminger, Jean

Introduction: Theory in Economic Anthropology at the Turn of the Century. Chapter 1 in: *Theory in Economic Anthropology*. Jean Ensminger, ed. Pp. ix-xix. Lanham, MD: AltaMira Press.

# Ensminger, Jean

2001 Reputations, Trust, and the Principal Agent Problem. In *Trust and Society*. Karen Cook, ed. Pp. 185-201. New York, New York: Russell Sage Foundation.

# Ensminger, Jean

2000 Experimental Economics in the Bush: How Institutions Matter. In *Institutions and Organizations*, Claude Menard, ed. Pp. 158-171. London: Edward Elgar.

# Ensminger, Jean

1998 Anthropology and the New Institutionalism. *Journal of Institutional and Theoretical Economics* 154(4):774-789.

## Knight, Jack and Jean Ensminger

1998 Conflict over Changing Social Norms. Chapter 5 in: *The New Institutionalism in Economic Sociology*. Mary Brinton and Victor Nee, eds. Pp. 105-126. New York, New York: Russell Sage Foundation.

#### Ensminger, Jean

1997 Transaction Costs and Islam: Explaining Conversion in Africa. *Journal of Institutional* and Theoretical Economics 152(1):4-29.

# Ensminger, Jean and Jack Knight

1997 Changing Social Norms: Common Property, Bridewealth, and Clan Exogamy (with CA comment). *Current Anthropology* 38(1)1-24.

# Ensminger, Jean

1997 Changing Property Rights: Reconciling Formal and Informal Rights to Land in Africa. In *The Frontiers of the New Institutional Economics*, John N. Drobak and John V.C. Nye, eds. Pp. 165-198. New York, New York: Academic Press.

#### Ensminger, Jean

1996 Culture and Property Rights. Chapter 9 in: *Rights to Nature*, Susan Hanna, Carl Folke, and Karl-Goran Maler, eds. Pp. 179-203. Washington, D.C.: Island Press.

# JOURNAL ARTICLES AND BOOK CHAPTERS (CONTINUED)

### Ensminger, Jean

The Political Economy of Religion: An Economic Anthropologist's Perspective. *Journal of Institutional and Theoretical Economics*. 150(4): 745-754.

# Ensminger, Jean

1994 Transaction Costs Through Time: The Case of Orma Pastoralists of East Africa. In *Anthropology and Institutional Economics*. James Acheson, ed. Pp. 69-86. New York: University Press of America.

# Ensminger, Jean and Andrew Rutten

The Politics of Changing Property Rights: Dismantling a Commons from Within. Reprinted in *The Political Economy of Customs and Cultures: Informal Solutions to the Commons Problem*. Terry Anderson and Randy Simmons, eds. Pp. 85-108. Lanham, Maryland: Rowman and Littlefield Publishers, Inc.

### Ensminger, Jean and Andrew Rutten

The Political Economy of Changing Property Rights: Dismantling a Pastoral Commons. *American Ethnologist* 18(4):683-699.

#### Ensminger, Jean

1991 Structural Transformation and Its Impact upon Orma Women Pastoralists. In **Structural Adjustment and African Women Farmers**. Christina Gladwin, ed. Pp. 281-300.
Gainesville, Florida: University of Florida Press.

# Ensminger, Jean

1990 Co-Opting the Elders: The Political Economy of State Incorporation in Africa. *American Anthropologist* 92(3):662-675.

# Ensminger, Jean

1987 Economic and Political Differentiation Among Galole Orma Women. *Ethnos* 52(1-2):28-49

## Barnes, Carolyn and Jean Ensminger

1985 Introduction. In *Wood, Energy and Households: Perspectives on Rural Kenya*. C. Barnes, J. Ensminger, and P. O'Keefe, eds. Pp. 1-13. Stockholm: The Beijer Institute and The Scandinavian Institute of African Studies.

#### Ensminger, Jean

Monetization of the Galole Orma Economy: Changes in the Use of Fuel and Woodstock. In *Wood, Energy and Households: Perspectives on Rural Kenya*. C. Barnes, J. Ensminger, and P. O'Keefe, eds. Pp. 124-140. Stockholm: The Beijer Institute and The Scandinavian Institute of African Studies.

#### Ensminger, Jean

1984 Theoretical Perspectives on Pastoral Women: Feminist Critiques. *Nomadic Peoples* Number 16: 59-71.

#### **UNPUBLISHED MANUSCRIPTS**

# Ensminger, Jean and Jetson Leder-Luis

Measuring Corruption: Unmasking Strategic Data Manipulation and Theft of Development Aid. Submitted for publication. Revise and Resubmit at *Journal of Accounting Research*.

# Ensminger, Jean

Inside Corruption Networks: Following the Money in Community Driven Development.

Abigail Barr, Chris Wallace, Jean Ensminger, Joseph Henrich, Clark Barrett, Alexander Boyanatz, Juan Camilo Cardenas, Michael Gurven, Edwins Gwako, Carolyn Lesorogol, Frank Marlowe, Richard McElreath, David Tracer, and John Ziker.

Homo Æqualis: A Cross-Society Experimental Analysis of Three Bargaining Games.

# **PUBLISHED WORKING PAPERS**

Abigail Barr, Chris Wallace, Jean Ensminger, Joseph Henrich, Clark Barrett, Alexander Boyanatz, Juan Camilo Cardenas, Michael Gurven, Edwins Gwako, Carolyn Lesorogol, Frank Marlowe, Richard McElreath, David Tracer, and John Ziker.

2009 Homo Æqualis: A Cross-Society Experimental Analysis of Three Bargaining Games. Department of Economics Discussion Paper Series: 422, CSAE WPS/2009-02.

## Ensminger, Jean

1996 Culture and Property Rights. Beijer Discussion Paper Series No. 79. 37 pages. Stockholm, Sweden: *Beijer International Institute of Ecological Economics, The Royal Swedish Academy of Sciences*.

# Ensminger, Jean and Andrew Rutten

1990 The Political Economy of Changing Property Rights: Dismantling a Kenyan Commons. Political Economy Working Paper 146. 36 pages. Washington University, St. Louis: School of Business and Center in Political Economy.

# Ensminger, Jean

1987 Institutional Change and the Quality of Life: Two Decades of Economic Transformation in a Rural Community. Working Paper No. 455. 18 pages. Nairobi, Kenya: *Institute for Development Studies, University of Nairobi*.

#### OTHER WRITTEN WORK

### Ensminger, Jean

2017 Written Testimony before the House Financial Services Committee, Subcommittee on International Monetary Policy and Trade on "Examining Results and Accountability at the World Bank." March 22, 2017.

#### INVITED ACADEMIC LECTURES

- 2018 UC Irvine (Institute for Mathematical Behavioral Sciences)
- 2017 World Bank (International Anti-Corruption Day)
- 2017 Indiana University (Ostrom Workshop)
- 2017 ASSA (Society for Institutional and Organizational Economics)
- 2016 Chicago Quantitative Alliance (Finance), Las Vegas meeting
- 2016 World Bank (Conference on "Towards Building a Business Community Against Corruption in India" (Mumbai, India)
- 2016 Centre for the Study of African Economies (CSAE), Oxford (Conference on "Dysfunctional Institutions" at the World Bank, Washington D.C.)
- 2015 Northwestern (Anthropology)
- 2015 NYU (Development Research Institute)
- 2015 Pomona College (Distinguished Lecture in Anthropology)
- 2014 Duke (Law School)
- 2014 World Bank Indonesia (Mixed Methods Workshop)
- 2014 Whittier College (Kim Thomas Lecture)
- 2014 Columbia University (Program on Law, Economics and Governance)
- 2013 Oxford (CSAE: Center for the Study of African Economies)
- 2013 Yale University (Council on African Studies)
- 2013 Center for Global Development (Washington DC)
- 2013 UCLA (Comparative Politics)
- 2013 UCSD (Comparative Politics)
- 2012 Stanford University (Comparative Politics)
- 2010 PNAS (Conference on "Dynamics of Social, Political, and Economic Institutions")
- 2010 Washington University (Conference on "The Legacy and Work of Douglass North")
- 2009 Pompeu Fabra University (Barcelona, Spain)
- 2009 Canadian Institute for Advancement of Research (CIFAR)
- 2008 NYU School of Law (Conference on "Law, Commerce, and Development")
- 2008 Washington University (CNISS Seminar Series)
- 2008 Berkeley (International House) Panel on the Kenyan Election Crisis
- 2007 NYU School of Law
- 2007 Harvard University (Weatherhead Center for International Affairs)
- 2007 Oxford University, Nuffield College (Experimental Social Science Seminar)
- 2007 Institute for Advanced Study, Princeton, New Jersey
- 2007 Princeton University (Departments of Economics and Sociology)
- 2007 Columbia University (Political Economy Series)
- 2007 The World Bank (Research Seminar Series)
- 2007 Otzenhausen, German (Jared Diamond Conference on "The Origin of the Modern World")
- 2007 UC Irvine (Conference on "The Evolution of Punishment")
- 2007 Washington University (Conference on "NIE and Development")
- 2006 University of Washington (Center for Studies in Demography and Ecology)
- 2006 UC Irvine (Institute for Mathematical and Behavioral Sciences)
- 2006 UCLA (Economics Department)
- 2006 Stanford University (Stanford Institute for Economic Policy Research)
- 2005 Oxford University (Center for the Study of African Economics)
- 2005 Stanford University (Political Economy Series, Hoover Institution)
- 2005 American Association for the Advancement of Science (NSF sponsored panel)
- 2004 Washington University (Conference on "The Future of the Social Sciences")
- 2004 Russell Sage Foundation (Conference on the Trust Initiative)
- 2004 National Science Foundation (Research Talk to Social Science Program Officers)
- 2004 Cornell University (Keynote Speaker: 75 Years of Development Research Conference)
- 2004 University of Hamburg, Germany (Workshop on Law and Economic Development)
- 2003 UC San Diego (Conference on New Directions for Development Strategy)
- 2002 Berkeley (Haas Business School)
- 2002 Claremont Graduate University (Department of Economics)

#### INVITED ACADEMIC LECTURES (CONTINUED)

- 2001 Washington University St. Louis (Center for New Institutional Social Science)
- 2001 University of Cologne, Germany (Anthropology Department—Five Lectures)
- 2001 UCLA (Economics Department)
- 2001 UCLA (Anthropology Department)
- 2001 University of Southern California (Department of Economics)
- 2000 Bucknell University (Social Sciences Colloquium series)
- 1999 California Institute of Technology (Division of Humanities and Social Sciences)
- 1999 Yale University (Department of Political Science)
- 1999 University of Illinois, Champagne-Urbana (Department of Economics)
- 1997 University of Michigan (Department of Political Science)
- 1997 University of Zurich, Switzerland (Department of Anthropology—Six Lectures)
- 1995 University of California, Berkeley (Department of Political Science)
- 1995 Harvard University (Government Department)
- 1988 University of Chicago (Anthropology Department)
- 1986 Emory University (Anthropology Department)
- 1986 University of California, Irvine (Anthropology Department)
- 1984 Harvard University (Anthropology Department)

#### **MAJOR CAMPUS ADDRESSES**

# (WASHINGTON UNIVERSITY 1985-2000; CALTECH 2000-PRESENT)

- 2015 Caltech Board of Trustees
- 2014 Caltech Boston Alumni Talk (Google)
- 2014 Watson Lecture (Caltech)
- 2011 Caltech Silicon Valley Alumni Talk
- 2006 Caltech Associates
- 2003 Watson Lecture (Caltech)
- 2002 Seminar Day (Caltech)
- 2002 President's Circle Associates (Caltech)
- 2001 Alumni Association (Caltech)
- 2001 Discovery Weekend (Caltech)
- 2001 Board of Trustees (Caltech)
- 1997 National Honorary Society (with Douglass North)
- 1998 Parents Weekend: Faculty Teaching Panel
- 1998 Commencement: Eliot Honors Convocation
- 1995 Arts and Sciences Parents Council
- 1995 Inaugural Symposium for Chancellor Mark Wrighton
- 1995 Retirement Symposium for Chancellor William Danforth
- 1994 Executive Institute for Advanced Study
- 1993 Eliot Society
- 1992 Arts and Sciences National Council
- 1992 Arts and Sciences Parents Council
- 1990 Commencement: Arts and Sciences Recognition Ceremony

#### **RECENT CALTECH COMMITTEES**

Resnick Institute Executive Committee (2019-present)

Economics Search Committee (2019-2020)

Chair, Search Committee for new General Counsel (2019)

IRB (Institutional Review Board) (2018-present)

#### **ACADEMIC SPECIALIZATIONS**

Social Norms

Corruption

**Experimental Economics** 

Political Economy of Africa and Development